

UNITED

FOR

FY22 IMPACT REPORT

GOOD



United Way
of Greater Philadelphia
and Southern New Jersey

THE SMARTEST WAY TO 1 IN 4

Families in Philadelphia live below the poverty line. You can help change that.

United Way of Greater Philadelphia and Southern New Jersey's mission is to end poverty and expand opportunity for all. Our vision is to live in a region where poverty does not exist and every person in every community can thrive. We cannot do this work without you.

COMBAT POVERTY

IS THE

From North Philly to West, from Wiggins Park in Camden to the tip of Cape May, we're making progress together as a region.

9
COUNTIES
SERVED

UNITED WAY





CONTENTS

A Letter from Leadership	3
An Initiative-Forward Model for Success	4
Community Resiliency	6
Financial Empowerment	8
100 Years of Impact	10
The Promise	12
Supporters Spotlight	14
Workplace Campaign Spotlight	16
Social Venture Partners	18
Financials	20
Our Supporters	22



REGIONAL BOARD OF DIRECTORS

John Salvesson
Salveson Stetson
Group, Inc.
Board Chair

Marcus Allen
Big Brothers Big Sisters
Independence Region

Ann Arena
Spencer's and Spirit
Halloween

Sarah Bouchard
Morgan Lewis

Jim Buck
The Philadelphia Phillies

Bill Cariss
Holman Strategic Ventures

John William Chin
Philadelphia Chinatown
Development Corporation

Patrick Eiding
Philadelphia Council
AFL-CIO

**Chekemma Fulmore-
Townsend**
The Hamilton Family
Charitable Trust

Steve Grabell
NFI Industries

Claire Greenwood
Chamber of Commerce
for Greater Philadelphia

Melissa Grimm
Grimm & Grove
Communications

Peter Haas
Devon Preparatory School

Sarah Harris
Accelerate Impact

Michael Kerlin
McKinsey & Company

Jack J. Lynch
Main Line Health System
Bryn Mawr Hospital

Sharmain Matlock-Turner
Urban Affairs Coalition

Frances McElhill, Esq.
Archer & Greiner P.C.

Robert J. McNeill
Deloitte LLP

Ned Montgomery

Elizabeth Murphy
PECO

Ellen Patterson
Wells Fargo Financial
Services

Marcel Pratt
Ballard Spahr LLP

Dennis Pullin
Virtua Health

Rakia Reynolds
Skai Blue Media

Leslie Richards
SEPTA

Thomas R. Trala, Jr.
FS Investments

James E. Turner
Chester Water Authority

Dalila Wilson-Scott
Comcast Corporation
& Comcast NBCUniversal
Foundation

Omar Woodard
HRS Management

Chris Woods
Nine One Six, LLC

Bill Golderer
President and CEO

List as of January 2023



A LETTER FROM LEADERSHIP

DEAR FRIENDS,

We are grateful for the support of this community. From our corporate, civic, and nonprofit partners to our first- and long-time supporters, each of you helped families across Greater Philadelphia achieve a more stable footing for the future.

With your support, we have identified gaps, mobilized resources, and implemented solutions—all to expand opportunity across our region.

When local students missed out on learning opportunities because they lacked access to connectivity, your support allowed us to work with Comcast and the City of Philadelphia to launch PHLConnectED, connecting families to free internet services.

When gun violence reached a devastating rate, your support allowed us to partner with the City of Philadelphia to launch the 211 Philadelphia Violence Prevention Hotline, providing help with conflict intervention, youth violence prevention, and neighborhood crisis mediation.

When hard-working families needed help accessing the Child Tax Credit and other critical benefits, your support allowed us to invest in The Promise's Family Stability efforts, providing free services to put money directly into families' pockets.

Under the structure of our initiative-forward approach, we invested nearly \$21 million back into the community during the 2022 Fiscal Year. These initiatives helped more children read at grade level, more people grow their financial assets, and more families increase their economic stability.

And we're just getting started.

Based on the success of initiatives like 211 and The Promise, we are moving forward with a vision that builds upon our history and focuses on the belief that bold, transformative change is possible. By piloting, evaluating, and scaling initiatives we can drive meaningful and measurable change to address our community's most critical needs—needs like digital equity, safety, employment access, and more.

We are excited and energized by what we can accomplish together. And we are calling on you to pledge your support and join us in building a more prosperous community for all.

Thank you.



Bill Golderer
President and CEO



John Salvesson
Board Chair

AN INITIATIVE-FORWARD

MODEL FOR SUCCESS

United Way of Greater Philadelphia and Southern New Jersey—your United Way—expands opportunity by investing in initiatives and bold partnerships that fuel solutions. With you, we drive lifesaving, transformational missions across our region—missions that are vital to our communities and us all.



EARLY LEARNING

When a child is provided with support from infancy through age 8, it lays the foundation for future success. A student who struggles with reading by the start of fourth grade is four times more likely to drop out of high school. And six times more likely if that student's family also struggles with poverty. United Way and its partners are committed to supporting child development, school readiness, literacy, tutoring, and parent/caregiver programs for families.

8,300+

Parents and caregivers received skills and tools for at-home learning and early literacy.

CAREER PATHWAYS

When ambitious people are connected to education and training that lead to fulfilling careers, upward mobility is possible in other aspects of life. Access to quality education and employment is one of the most important interventions for breaking the cycle of poverty. United Way and its partners are invested in initiatives aimed at closing racial wealth gaps, promoting equity, creating access to opportunities, and driving economic growth.

30 IN 30

The Promise—powered by United Way—worked with partners to hold 30 free record clearing clinics in 30 weeks to help people remove barriers to employment.





Big things happen when we work together. To learn more about our solutions for improving lives, and for ways you can get involved, visit unitedforimpact.org.



FINANCIAL EMPOWERMENT

When people and working families have equitable access to resources and can earn and save, their opportunities are endless. Opening a bank account, increasing savings, enrolling in public benefits, and accessing tax credits are basic building blocks to financial freedom. However, people often have trouble navigating complicated systems to access these very resources. United Way and its partners are working to connect people to those systems, helping them build assets, minimize debt, and secure brighter futures.

\$4.1m

More than 30,705 low- and moderate-income families received local and free tax preparation services, which resulted in \$4.1 million in refunds throughout the region.

COMMUNITY RESILIENCY

When communities are safe, healthy, and thriving, so are the people and families who live in them. Providing basic needs, support, and resources to people who need them most is critical to lifting more families out of poverty. United Way and its partners are creating positive change in communities throughout the region—by identifying gaps, seeding new partnerships, and adding strength in times of crisis.

1.3m

From the height of the COVID-19 pandemic and through its lasting effects, more than 1.3 million people experiencing food insecurity received emergency assistance.



COMMUNITY RESILIENCY

IT'S NEVER TOO LATE TO START OVER

Just ask Gladys. At 61, she is weeks away from walking across the graduation stage to receive her well-earned high school diploma.

Gladys resumed her education journey after a nearly four-decade hiatus. In 1979, she had a son and made the tough decision to drop out of school to raise him.

"Back then, it was either go to school or go to work to pay the bills," she said.

Gladys held jobs with the City's Out of School Time (OST) educational afterschool programs—programs that support thousands of K-8 students and families throughout the city.

Her baby boy always remained her priority, but the role of caretaker, which comes naturally to Gladys, provided fulfillment in her work.

"I believe that it's my calling ... to help kids," she said.

Instilling a passion for life-long learning is something Gladys, in turn, has given to herself.

"It's always been a dream to finally get my degree, but when you are a certain age, you stop believing in yourself ... your dreams can go away," she said. "Some days I thought about giving up, but you can't run from your problems. And I try to face everything head-on."

"It's always been a dream to finally get my degree."

Making the leap back to the classroom was tough, but she mapped out a plan to get herself reenrolled. It was a student who told Gladys they believed in her.

Her tenacity took her on many trips to the library. She obtained decades-old school transcripts. And she dialed into **United Way's 211 Hotline**. A Network Navigator answered the call—they are specialists who provide one-on-one support to help eligible people access and use technology.

Through the **PHLConnectED** partnership of United Way, Comcast, and the City, Gladys received a laptop and high-speed internet service, pairing her with the tools needed to earn 14 remaining credits.

These smaller, more-attainable steps added up to getting Gladys ready for her first day back to school at One Bright Ray Community High School.

As for life after graduation, Gladys intends on staying in childcare.

"These kids have given me so much joy ... and they've motivated me," she added. "Find out what will bring you happiness and do it ... stick to that." •





With support from Comcast, we are launching a multi-year effort to expand the Digital Navigator Network to Philadelphia, Montgomery, Delaware, and Allegheny Counties. Efforts will prioritize the lowest connected zip codes, as well as callers from low-income households or with students K-12, plus callers requesting language support.



FINANCIAL EMPOWERMENT

PURCHASING YOUR FIRST HOME OPENS MORE DOORS THAN ONE

When families secure safe, stable housing, children have more opportunities to thrive. That's why Emily and Ryan made it their goal to purchase their first family home. The two have been married for nearly nine years and welcomed their daughter into the world four years ago.

"We were renting at an apartment complex, but knew we'd outgrow the unit—and fast—so we started a savings plan and worked toward getting our credit score ready," Emily said. "But it seemed like every time we made progress, life emergencies would come up. Our dream house felt out of reach."

Still, they continued their day-to-day hustles. Ryan is a teacher and chaplain at a faith-based elementary school and Emily, a nonprofit professional. The two have rich social lives and are active in their church ministry. They created a happy life for themselves but had safety concerns due to an uptick in gun violence and looting in their neighborhood.

One day, Emily got a text from a friend with news they were moving to Florida. Their New Jersey house was one Emily and Ryan spent time in and loved. It piqued their interest. Could this be their forever home? How?

Through word-of-mouth—one of the most effective referral methods for services—Emily learned about a program that assists first-time homebuyers: **United Way's Lubert IDA Program.**

"We still can't fathom it sometimes. We have a fenced-in backyard in a great neighborhood with great neighbors. On top of that, the house is central to our families on both sides—both sets of grandparents within 25 minutes."

40%

Nearly 40% of American adults cannot pay an unexpected expense of \$400, leading them to borrow money, sell possessions, or neglect the expense entirely. Which is why programs like this are essential to helping families establish a strong financial base.

They were able to pull \$3,000 together to be met with a 2:1 match of \$6,000, totaling \$9,000. The home was theirs! By starting a United Way-supported Matched Savings Account, people can build their income, assets, and wealth through matches for homeownership, post-secondary education, small business expansion, or emergencies.

Programs like this are essential to helping families establish a strong financial base by providing a critical buffer that allows families to weather financial emergencies that could otherwise be life-altering.

"We still can't fathom it sometimes," Emily said. "We have a fenced-in backyard in a great neighborhood with great neighbors. On top of that, the house is central to our families on both sides—both sets of grandparents within 25 minutes."

"It's been an absolute blessing," Ryan added. "The biggest thing for us, wherever we bought, was that our daughter would be safe. This home just brings us such a sense of peace." •



When you make a gift to United Way, you support families like Emily and Ryan's. And you support transformational initiatives like the Matched Savings Program. To learn more, visit unitedforimpact.org/initiatives.

100 YEARS OF IMPACT

CREATING MORE OPPORTUNITY TOGETHER

To create a Greater Philadelphia region where access to opportunity is abundant and equitable, we must work together. In the Spring of 2022, United Way celebrated 100 years of impact with the first OpportUNITY Summit. Through your kindness, compassion, and support, United Way was able to make this milestone possible. Look back at some of our favorite moments from this action-packed day.



NINE DYNAMIC SPEAKERS

Local and international leaders explored the most promising and impactful pathways to expanding opportunity, including two sessions: Building Civic Coalitions and Measuring Impact & Realizing Opportunity. **Speakers included:** Raj Chetty, Professor of Economics at Harvard University and Director of Opportunity Insights; Naheed Nenshi, Former distinguished Mayor of Calgary; Dalila Wilson-Scott, Executive Vice President and Chief Diversity Officer, Comcast Corporation & President, Comcast NBCUniversal Foundation; and Philadelphia Councilwoman Maria D. Quiñones Sánchez, among others.



14 PARTNERING SPONSORS

We are grateful for the corporate partners who generously backed the inaugural OpportUNITY Summit and reaffirmed their commitment to ending intergenerational poverty. **Sponsors included:** Glenmede; PNC; Deloitte; McKinsey & Company; WSFS; BDO; Mattison Advisors; Stradley Ronon; Holman; PNC; UGI; and Chubb.

AN OUTSTANDING PERFORMANCE

Ursula Rucker, hometown hero and American spoken word recording artist, wowed attendees with the recital of an original, *United Ways*, commanding all to “make new united ways ... together ... for all ... for good.” To watch Ms. Rucker perform the words of inspiration, visit the [@phillysjunited](#) YouTube channel.

300+

ENGAGED AUDIENCE MEMBERS

Throughout our history, United Way has rallied communities and mobilized solutions—working shoulder to shoulder with nonprofit partners, civic leaders, corporate supporters, and tens-of-thousands of individual donors to meet the needs of Greater Philadelphia communities. **Thank you for being part of our history and future.**



THE PROMISE

KEEPING OUR WORD

The Promise, powered by United Way, is a first-of-its-kind public-private partnership among Philadelphia's government, business, private philanthropy, and community organizations to tackle the city's biggest problem: Poverty. The initiative made major strides in its inaugural year. But what does success look like?

It looks like more than 50 community partners working together to remove barriers preventing people and families from gaining upward economic mobility. It looks like 30 record clearing clinics in 30 weeks, giving people the opportunity for a fresh start. And it looks like more than 53,000 families getting connected to key economic security programs and public benefits during the pandemic through the **Family Stability Challenge**.

Behind these figures are people like Maleek. He spent 10 years in prison, but upon reentry, it didn't seem to matter he served his time. He was being punished by his criminal conviction with limited opportunities at every turn.

"Having the chance to get your record expunged or pardoned, that's a great service to you personally and it's an even greater service to your community."

"Having the chance to get your record expunged or pardoned, that's a great service to you personally and it's an even greater service to your community," he said. "Nothing can hold you back from going out into the world and sharing what you have to offer."

Through The Promise's **Jobs & Opportunity Challenge**, people can do just that.



Today, Maleek is the proud owner of a successful gym in Northern Liberties.

In Philadelphia, there are far too many stories of the past interfering with futures and what people seek for a better life—things like a job, degree, profession, loan, or place to live.

Convictions perpetuate a cycle of poverty that lasts for generations. When a clear record is possible, it is just one way we can tackle inequity and start helping people and families thrive. ●

To learn more about The Promise and for ways to support, visit thepromisephl.org.



The Promise is focused on removing barriers to secure, stabilize, and grow income. Income is a foundational and immediate challenge for people experiencing poverty. Providing people with more access to income helps maintain stability and allows people to meet basic needs like paying rent, buying food, or accessing the healthcare system.

SUPPORTERS SPOTLIGHT

BRIDGING THE PAST AND THE FUTURE

For more than 100 years, supporters like you have helped fuel, fund, and scale solutions to tackle our region's biggest issues. While United Way's business model may have changed, our mission and commitment to serving the community remain constant. And the driving force behind United Way's impact—as it has always been—is you.



For Roger Dennis and his wife Debbie, supporting United Way's mission against poverty has been a philanthropic priority for more than three decades.

Following his appointment as Head of Campus at Rutgers-Camden, Roger was invited to join United Way's Regional Board of Directors.

He has witnessed the organization through its many transitions, including serving on the executive search committee for United Way's current President and CEO, Bill Golderer.

Roger also played a major role in merging with South Jersey local county chapters in the mid-2010s.

"I believe the most effective way to remove the barriers of poverty is through regional initiatives."

"I believe the most effective way to remove the barriers of poverty is through regional initiatives, so I was glad to be part of United Way's transformation to what it is today," he said.

Through the years, Roger's gifts of time, treasure, and talent have taken many forms. Today he remains a Distinguished Director of the Board, consisting of past Regional Board members, and he chooses to give through a qualified charitable distribution from his IRA.

Because of the dedication of supporters like Roger and Debbie, United Way has built a legacy of driving meaningful change. We thank them for their support and ongoing commitment to building a more prosperous region for all.

Another supporter, Ned Montgomery, started giving to United Way while attending Trinity College and continued giving while a paratrooper in the 82nd Airborne Division of the Army during the Korean War.

As a graduate student at Harvard Business School, Ned pledged to himself that whatever time he committed to business he would commit equal time to the community. He maintained this commitment in his role at Mellon Bank, Girard Bank, and throughout his career.

In 1985, Ned moved from Pittsburgh to Philadelphia with his wife Susie and daughters Meg and Molly. Ned was told that if he wanted to be a leader in Philadelphia, he would have to chair a United Way campaign as well as chair the Chamber Board, so he did both.

In 1989, under Ned's leadership, the United Way campaign raised \$59 million—the greatest amount ever raised.

Through the years since then, Ned has continued to serve the institution in many capacities.

To ensure United Way's fiscal stability for another 100 years, the Montgomerys also chose to support **United Way's Endowment** with a generous provision in their estate plan.

"I built my career in Philadelphia and have been involved with United Way for almost 50 years. It's been a big part of my life and it feels good to know I can keep supporting United Way beyond my lifetime," he said. According to Ned, a person's estate plan is a statement about their life and legacy.

His generosity—along with decades of service—will help make it possible for United Way to continue to deliver on its vital mission for many years to come.

We are grateful to this community whose support has helped build a legacy of driving meaningful change. •

To learn more about joining a giving circle, please contact Mary Shaffer, chief development officer, at mshaffer@unitedforimpact.org.

"I built my career in Philadelphia and have been involved with United Way for almost 50 years. It's been a big part of my life and it feels good to know I can keep supporting United Way beyond my lifetime."



What causes matter most to you? Invest your gift across our portfolio of offerings in Early Learning, Career Pathways, Financial Empowerment, and Community Resiliency. Learn more at unitedforimpact.org/causes.





Corporate philanthropy is a great way to achieve employee engagement and community connection. And Employee Campaign Chairs play a key role in the movement to end poverty and expand opportunity for all people. Their leadership, expertise, and passion make a big, lasting impact throughout the region.

WORKPLACE CAMPAIGN SPOTLIGHT

WHAT ELSE CAN WE DO TO HELP?

That's what Dionne and Kris ask themselves every year when launching into a new Workplace Campaign season.



Going above and beyond is how they operate at Kimberly-Clark (K-C), a mostly-paper-based personal care producer of brands like Kleenex® and Huggies®.

In their day jobs, Kris serves as supply chain capability and training consultant and Dionne is senior engineering manager. Additionally, the two are members of United Way's local Delaware County Board and have served as Employee Campaign Co-Chairs for eight years.

"The key to a successful Workplace Campaign is creating a sense of community and belonging."

According to Kris, "the key to a successful Workplace Campaign is creating a sense of community and belonging."

Mix in some entertainment, information sessions, and incentives, and you're set. From their work campus in Chester, PA, the two organize a health and wellness fair for K-C employees each season.

"To raise funds, cases filled with K-C products are sold to staff for just five dollars—all to benefit United Way," said Dionne. "At the fair, we offer shots for COVID, the flu, and shingles ... some mental health breaks with games and massage therapy. Plus, speakers from community-based organizations visit to share information about their work."

270+

More than 270 companies, organizations, and institutions participated in workplace campaigns in support of United Way and to foster a culture of philanthropy amongst staff.

"This part is essential," said Kris. "It's like a light switch for some to hear what their donations support: other people—other families—in this community. It really earns trust."

As a result of their work, around 70 percent of the K-C team gives through the workplace campaign, totaling nearly \$188,000!

"This really keeps me engaged with my work," Dionne added. "Being able to leverage K-C's commitment to community excites me because I know it truly does help."

Historically, the region's workforce has provided tremendous support to United Way. Workforce partners champion our mission, cultivate corporate philanthropy, and heighten senses of pride in workplace.

For their partnership—and for Dionne and Kris—we could not be more grateful. ●

If you would like to learn more about running a workplace campaign, please contact Fran Gress, director of campaign services, at fgress@unitedforimpact.org.

SOCIAL VENTURE PARTNERS

HOW CAN YOU HELP FIGHT POVERTY?

\$600k

In July 2021, SVP awarded \$600,000 in multi-year funding to three BIPOC-led and -serving nonprofits.

Social Venture Partners (SVP) builds a network of informed, engaged, and effective philanthropists committed to eradicating poverty in Philadelphia.

The vision is simple: a Philadelphia where leaders working closest to the issues have the power and resources necessary to make lasting change.

SVP connects nonprofits with volunteers—called **Partners**—who want to contribute money, time, and their professional skills and networks. At the start of a relationship with SVP, nonprofits self-determine the type of support that will help them grow their impact.

They are then connected with individuals from the SVP network who can provide it—whether that be a specific skill set, thought leadership, or an introduction on their behalf. To ensure Partners are prepared for their roles, SVP provides training to help them better understand the nonprofit landscape, effective philanthropy, and the root causes of poverty.

In July 2021, SVP awarded \$600,000 in multi-year grants to three BIPOC-led and -serving nonprofits:

Center for Black Educator Development, Women's Community Revitalization Project, and Resilient Coders.

Resilient Coders trains young adults of color from low-income communities for high-growth careers as software engineers and connects them to employment—and remains a resource through their career trajectories.

"SVP has been very intentional in designing a relationship-based model."

"SVP has been very intentional in designing a relationship-based model," said Ayanna Lott-Pollard, executive director of Resilient Coders. "We have some great funders, and the best ones are those we can call when we're facing a challenge and need a fresh perspective or alternative resource."

Earlier this year, Ayanna worked with two Partners who helped enhance her marketing materials, and recently, Ayanna has been working with a Partner who has facilitated introductions with prospective employers for Resilient Coders alumni. These are just two of the many ways SVP Partners are having an impact.

To learn more about SVP and for ways to get involved, visit svphl.org. •

To learn more about SVP and for ways to get involved, visit svphl.org.



THANK YOU



20,000+ DONORS FOR

HELPING

"My family's involvement with United Way has spanned generations, and I have partnered with the organization as a clear duty and responsibility in impacting poverty in the region I call home."

Robert Worley

US

When you give to United Way, you join a network of more than 20,000 donors committed to changing lives and strengthening communities.

EXPAND

OPPORTUNITY

FINANCIALS

Year ending June 30, 2022

United Way of Greater Philadelphia and Southern New Jersey raises funds for a 12-month span which is then invested into the community during the next year. Because of your support, we invested more than \$20M in fighting poverty across our region.

\$20,900,000M



\$1.5M	Career Pathways
\$2M	Capacity Building
\$3M	Financial Empowerment
\$4.3M	The Promise
\$4.4M	Early Learning
\$5.7M	Community Resiliency

CONSOLIDATED STATEMENT OF ACTIVITIES

Revenue	FY22	% of Total FY22
Public Support from annual campaigns, grants, and other contributions	14,300,746	69.6%
Other (including fees and services)	6,250,221	30.4%
Total Revenue	\$20,550,967	
Expenses		
Programs	20,571,395	77.3%
Fundraising	2,493,586	9.4%
General and Administrative	3,557,749	13.4%
Total Expenses	\$26,622,730	

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Assets

Current Assets	37,454,624
Investments	70,805,139
Land and equipment	403,979
Operating Lease Right-of-Use asset	2,734,412
Total Assets	\$111,398,154

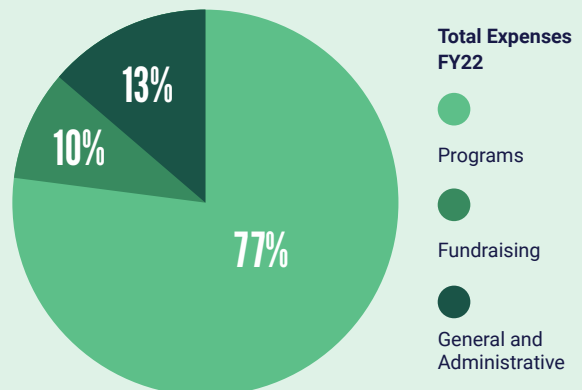
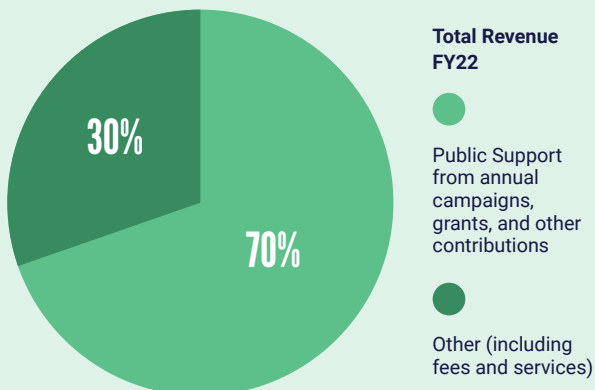
Liabilities & Net Assets

Total Current Liabilities	10,722,726
Operating lease liability	2,496,833
Total Liabilities	\$13,219,559

Net Assets Without donor restrictions	68,822,941
Net Assets With donor restrictions	29,355,654
Total Net Assets	98,178,595
Total Liabilities and Net Assets	\$111,398,154

ENDOWMENT VALUE

Value of Endowment as of July 1, 2021	82,387,327
Investment Earnings	1,311,336
Contributions	13,627
Withdrawals	(3,341,263)
Investment Performance	(8,915,601)
Value of Endowment as of June 30, 2022	\$71,455,426



OUR SUPPORTERS

\$250,000 and above

The Wyncote Foundation *

CHG Charitable Trust
as recommended by
Carole Haas Gravagno * •

Mindy Holman and
Frank Beideman * •

Mr. Ira M. Lubert * •

Anonymous (1) *

\$100,000-\$249,999

Mr. Michael Fields *

Lon and
Bonnie Greenberg * •

Steven Wall
and Julie Uebler *

John and Patricia Walsh *

A. Morris Williams, Jr.
and Elaine W. Camarda *

\$75,000-\$99,999

Mrs. J. Mahlon Buck, Jr. * •

William Penn Foundation *

\$50,000-\$74,999

William and
Debbie Becker *

Mr. and Mrs.
William C. Buck *

Bill and Karen Cariss *

Charles Carrington

John Chou
and Teresa Wallace *

David and Pamela DeCamp

Michael D. DiCandilo * •

Margaret G. McGlynn

Jami McKeon
and John Hollway *

Mr. and Mrs.
Robert J. McNeill, Jr. *

Craig and Kristy Snelgrove

Laurence N.
and Harriet Weiss *

Ian Wright and
Sheila M. Brown

David A. Zapico

\$25,000-\$49,999

Susanna Lachs
and Dean Adler *

Andrea Anania *

Brian and Ellen Bates *

Jill and Sheldon Bonovitz
Foundation

Mr. and Mrs.
James M. Buck, III *

Frank and Linda Cardile *

Susan and Cummins
Catherwood, Jr. *

Suzanne and Norman
Cohn Family *

Chris and Kelley Conroy *

Gordon and
Gretchen Cooney * •

Nicholas and
Eileen DeBenedictis *

Tobey and Mark Dichter *

Gloria and John Drosdick *

Mr. and Mrs. Jack Farber -
Farber Family Foundation *

Gordon and
Patricia Fowler *

Penny Fox *

Elizabeth Kapnek Grenald
(Sis) * •

Barbara D. Hauptfuhrer
in memory of
Robert P. Hauptfuhrer * •

Bob Haver * •

Christina Kind *

Richard and Dale Levy *

Robert and
Sandra Lichtenstein *

Jack and Deb Lynch *

Mr. and Mrs.
A. Bruce Mainwaring

Laura and Marc McKenna *

Mimi and Jim McKenzie *

Kathy and Tom Morrison *

Kathy and James Mullin *

Avery Munnings *

Charles and
Debbie O'Donnell *

Kim and Carl Ortell *

Chris Pappo *

Mr. Thomas L. Portland

Mr. and Mrs.
Gerald B. Rorer *

Bill and Sharon Schwarze *

Mr. and Mrs. Brian Sharkey

Kristen and Patrick Traynor

Larry Weitzner *

Dalila Wilson-Scott *

Anonymous (1) *

* Kind Society
• Legacy Circle

Italics: Posthumous
recognition

\$15,000-\$24,999

The David and
Joyce Ackerman Fund *

Nate and
Allyson Andrisani *

Marcia and Larry Arem *

Joe and Laura Atkinson

Scott and Caroline Austin *

Michael L. Banks
and Lori F. Banks *

Mr. Peter A. Benoliel
and Ms. Willo Carey * •

Mr. Dennis P. Bianchi *

Mr. and Mrs.
John K. Binswanger *

Sarah Bouchard
and Frank Fesnak *

Chris and Marie Bruner *

William and Phyllis Burke *

Dave and Deanna Wood

Mr. and Mrs.
Anthony J. Candeloro, Jr. *

Mark and Iris Coblitz *

Linda and Tony Conti *

Mr. Stephen Delaney and
Mrs. Courtney Delaney

Victor and
Kimberly Grizzle *

Diana and Kevin Hoff *

Ted Jastrzebski
and Laura Barta *

Shireen and
Homi Kapadia *

The Kaunert Family

Mr. and Mrs.
Stephen D. Kaye *

Mike and Meeta Kerlin *

Eric and Jackie Kraeutler *

Nadia R. Kunz *

Ida and Paul Ladner *

David and Nancy Lafferty

John P. Lavelle, Jr.
and Colleen F. Coonelly *

Yan Leung

Timothy and
Alexandra Levin *

William A. Loeb *

Jim and Kathleen Lynch *

Mrs. Jane MacElree *

Charles and Ann Marshall *

Miralie Fund *

*"In the 1940s when I was
going through public school in
Philadelphia, we had a collection
for United Way's predecessor:
the Community Chest. It is my
honor to continue contributing!"*

Margot Horwitz

Edith R. Dixon *

Jack and Tammy Dodds *

Carol S. Eicher *

Mr. and Mrs.
Thomas L. Bennett

Mr. and Mrs.
Frank J. Frabizzio, III *

Jim and Kay Gately * •

Edward A.
Montgomery, Jr. * •

James and Rhonda Mordy *

Mr. and Mrs.
Benjamin R. Neilson *

Mr. Mark E. Newman *

Sandy Pfeffer-O'Connell *

Emily Branch-Okala
and Philip Okala

Mr. Michael Parker *

Ellen R. Patterson *

Sandra and
Roger Perreault *

Albert M. Piscopo

Stephen Rauscher
and Nancy Rauscher *

Steve and Elizabeth Reed *

Gilroy and Lillian P. Roberts
Charitable Foundation *

Mr. Paul Rogers

John Salvesson *

Matt and Lisa
Schwenderman *

Patricia and
Stephen Segal *

Daniel and Sheila Shalev

Mary and Peter Austen *

William and Marie Strahan *

Mr. Deepak Tanna

Jason and Dana Wainstein

Steve and Kathy Wanner

John Wichard

Anne C. Williams
and Stephen P. Doerner *

Sankey and
Connie Williams *

Laura A. Williamson
Charitable Fund *

The Zant Family

\$10,000-\$14,999

Tom and Laura Anderson

Barbara B. and
Theodore R. Aronson *

Meredith S. Auten, Esq. *

Paul and Dana Azores *

Charles and Joanne Bernier

David and
Dorothy Binswanger

Reese Blair

Brian and Maureen Block *

Brandon Brigham *

Wray and
Michelle Broughton *

Sharon L. Caffrey *

Chris and
Cathyann Calabrese *

James and Beth Carll *

Clement and
Susan Cheng *

Tony John Ciampitti

Robert Clark, PwC

Mr. Donald L. Clement, Jr. *

Abbi L. Cohen and
Thomas W. O'Connell *

Jeff Coutts *

Brian and Chris Creelman *

Mr. James E. Davey *

Gregory and Jami Davis *

Kenneth Davis

Ms. Aleksandra Davis

Anna and
Vladimir De Vassal *

Roger and
Deborah Dennis *

Mr. and Mrs.
Joseph P. Denny *

Rudolph J. DiMassa, Jr., Esq.

Brian Dietrich *

Ms. Elizabeth A. Diffley *

Mr. Kenneth C. Dubbs

Walt and Heidi Einhorn

Holly and
Orlando Esposito * •

Gillian Facher
and Susan Houde

Betsy and Bruce Fadem *

Amy Y. Fan

Joseph and Mary Fenkel *

Mr. Joseph M. Field
and Mrs. Marie H. Field

Mr. and Mrs. Bruce Fischer

Dave and Jennifer Forti

Anthony and Erin Foursha *

Ms. Amy A. Fox
and Daniel H. Wheeler *

David and Karen Frank

Christopher
and Jennifer Franklin *

Mr. Kenneth C. Frazier *

Dr. Allan P. Freedman * •

Mr. Charles T. Freeman *

Monica M. Gaudiosi

Reebu George

The Lida Foundation *

Seth Goldberg
and Beth Hessel *

Rev. Bill and Mrs.
Julie Golderer *

Mr. and Mrs.
Jared H. Gordon

Robert and Karen Graham

Robert Grasso

Dana Graves and Family *

David and Marilou Greed *

Mr. Steven Guzman *

Megan and
Stephen Haindl *

Patrick and Emily Harker *

Matt and Melissa Hartwell *

Rod and Kerry Henkels *

Georgine
and Steve Holman *

Richard S. and
Kara P. Hyman

Barbara and
Alan Jacobson *

Paul and
Brooke Jakubowski *

David and Karen Jones

Lisa Kabnick
and John McFadden *

Matthew and
Liz Kamens *

George and Barbara Karr *

Ann Kelly *

Sharon and Ken Kind *

Ron Klasko and Family

Susan and Leonard Klehr

Robert and Linda Knauss *

Terry Larsen *

Ms. Sharon Levy *

Charisse R. Lillie *

Marcos and Andrea Lopez *

Kenny MacDonald

Raman Mahadevan *

Bill and Jan Matthai *

Mr. and Mrs.
Thomas M. McGeehan

Mr. and Mrs. Tim McHugh *

Mr. Joseph G. Meterchick *

Michael and
Maria Mignogna

Susan Mucciarone *

Michael and
Bridget Mulcahy *

Elizabeth A. Murphy *

Michael Murray and
Wendy Newlon Murray *

Mr. Norman E. Nelson

Joe Neubauer and Jeanette
Lerman-Neubauer *

Kristina Nicoles
and Bryan LoSasso *

Patrick and
Marie O'Connor *

Michael and Joyce Patrick

Fred Penny *

Jane G. Pepper *

Ms. Laura W. Perna

Ana and Jay Persaud

Rev. Lucy E. Pierre *

J. Daniel and Susan Pigott

Mr. Marcel S. Pratt *

Mike and Cecelia Ramsey *

Grant and Laura Rawdin *

Greg and Mariann Reh

Abe and Sherri Reich

Robert Q. Reilly

Brendon and Beth Renouf *

Mr. and Mrs.
Michael D. Rhoads *

Ms. Caroline Rogers *

Dianne and
Jeffrey Rotwitt *

Gus and Karen Sauter *

James and Gena Scanlan

Richard L. Scheff

Brian and Julie Shaffer *

Kathleen Shay

Samuel and Denise Silvers

Michael Sklaroff *

Walt and Dena Sokoll

Mr. Richard Alan Speizman *

Rev. Frank Spencer and
Dr. Melanie Spencer *

Michael and
Cindy Steinsaltz *

Eric and Jacqueline Stern *

Barbara and Jack Tarditi

Jay H. Tolson

Thomas and
Melissa Trala *

Paul and Christine Tufano *

Ms. Kim Van Utrecht *

Timothy and
Jennifer Vecchiarelli

Robert and Susan White *

David and Betsy Wice *

Susan and
Barton Winokur *

Parkway Corp./
Joseph S. Zuritsky

Anonymous (9)

\$5,000-\$9,999

Visionary Circle

Mrs. Neysa C. Adams *

Umesh Akki *

Dr. and Mrs.
Richard P. Albertson *

Christopher and
Jeanette Alwine *

Cassandra Amato *

Robert Amodei

Kimberly Bankston *

Donna and Louis Beardell *

Dana Becker

Daniel Beru

Jeannine and
Stephen Bishop *

Ms. Tricia Suzanne Blair *

Miss Melody A. Blanchford *

Chris Bland
and Sarah Kendall

Jonathan and Jodi Blauvelt

Karla N. Bonzie *

Nicholas A. Bosshardt *

Mr. Christopher Bozman
and Ms. Merri Lee Newby *

Mr. Steven Scott Bradley *

Ms. LuAnn Brady

Sherry Brown *

Troy and Staci Brown *

Mr. Moses Feldman *

Jeffrey Fialko

Mr. and Mrs. Fenton J.
FitzPatrick, Jr.

Kenneth R.
and Theljewa Garrett * •

Justin Gdula *

Brian Ginsberg on behalf
of Chris Hansen

Amanda Giordano

Mr. Steven Grabell *

Ms. Claire M. Greenwood *

Ms. Melissa A. Grimm *

Raquel N. Guzman

Bob Hamilton *

Michael and
Michelle Kichline *

Scott and Mary Beth King *

Mr. Joshua Klaris *

Mr. Joseph H. Kluger *

Stephen Kossuth *

Charles and
Stephanie Kropac, Jr.

Justin M. Land

Laura LaRosa *

Ms. June Leavy *

Mr. John T. Lehman
and Ms. Christine Carlson *

Barbara and Steve Lehman *

Lou Librandi

Theresa E. Loscalzo
and James Hildenbrand

Jenn Lubert
and Tim Landvoigt *

Steven Macrae

Phyllis and Fred Magaziner *

Mr. George J. Mailath *

Jennifer Malatesta
and Edgar Johnson

Ms. Denise Malecki

Ralph and Cynthia Marino *

Lauren P. Martin *

Diane and Bill Mattis *

Jennifer V. Mayer

Mr. Michael J. McColgan

Ms. Isabel McDevitt *

Ben Mears *

Thomas Melcher

Mrs. Bethany Miller *

Christine M. Miller *

Ms. Eydie G. Miller

Ms. Anna Minkovich *

Mr. Mark Mintun *

Lynn Morreale

Ralph Muller

Michael A. Munoz *

Ms. Natalie Nagele *

Craig and Lindsey Neuber *

Thomas and
Danielle Nicolosi

Mr. and Mrs.
Ortiz-Landazabal *

Ron and Laura Oscher *

Christopher Oster

Tom Paradise *

Gregory T. Parks *

Mr. Michael S. Parmacek

Danisha S. Patel *

Timothy Peacock

Nancy Toll Perilstein

Brian Piacitelli

Michael and Michele Pizzo *

Mr. Wendell E. Pritchett

Mr. Dennis Pullin *

Lysa and Michael Puma *

Najeeb Rabadi *

Thomas A. and
Margaret W. Ralph *

Melinda G. Rath

Anthony and Patricia Ratti *

Dr. Carol A. Raviola *

Mr. Christopher Rees

Richard P. Byler
Charitable Fund *

Ms. Ann Marie Ritchie

David and Ann Ritts

Lynne Ross

Dan and Faye Ross *

Mr. Erich Sachse

Paul Saint-Antoine *

Mr. Craig Francis Sanders *

Brian and Karen Scott

Michael T. Scott
and Robin R. Hauner *

Mr. Matthew Sessa

Lydia P. Sheckels

Sheeran Family

Michael and Stacie Shields

Barry S. Silver

Isaac and Terry Silvera *

Steven Silverstein *

Ellen and Mickey Simon *

John K. and
Julia Caldwell Smith

Gayle R. and David Smith

Theresa Staerk

Mr. Russell Starke *

Malcolm and Jan Steven *

Dave Stoyer *

Glen and Sue Stuart *

Ms. Oksana Sweeney *

Jeremy R. Teaberry, Esq. *

Yen Tieu and Rob Ling

John Touey *

Ken Trippe *

Ms. Melinda T. Tuan *

Mr. Tom G. Vadaketh *

Mr. Michael Vogeley

Katharyn Voit

Ms. Dana Weeks *

*"I have been supporting United
Way for 20 years and give
because the services that receive
my donation directly impact those
in need in the community that
I live and work in."*

Brendon Renouf

Mark and Susan Bryan *

Peter Burgum *

Mr. Brett Cagliuso *

Robert and Jennifer Celata

Ms. Christina R. Chepel *

Sharon and Kevin Coghlan *

Ms. Rosalie S. Cohen *

Matthew Cohen *

Natalie Aronson Cooper *

Daniel J. and
Suzanne C. Crowley *

Deborah Jean Culley

Mr. Rodney D. Day, III *

Rick Deeck *

Frank and Sharon DiCola *

Mr. Timothy R. Dillingham

Joseph A. Dougherty

Jim Duffy

Michael and Jaime Fallon *

Daniel Andrew Farrell

John and Mary Faust *

Ella and Arthur Feldman *

Sang Han

Michael and Vicki Harad

Ms. Sarah Harris *

Lakisha Harvey

Deborah A. Hays, Esq. *

Helena and John Heywood *

Ralph Hunter *

Tina Hwang

Jeff and Kathy Idler

Shawn P. Jackson

Tabitha Jenkins *

Mr. Sean M. Johnston *

AJ Jordan

Tim and Bev Jordan *

Jill Hyman Kaplan
and Elliot Kaplan *

Mr. and Mrs. Ned J. Kaplin *

Robert V. Keever, Jr.

Michael Kehoe

Kevin and Elissa Kelleher *

Mr. Jeffrey S. Keller *

Amy Pocino Kelly *

Gene and Teri Welsh *

Dr. David J. Whellan and
Mrs. Elizabeth J. Cohen *

Dan and Denise Willard

Peter and Sheila Wilm

Mr. Ronald L. Wolf

Ms. Melody Wolske *

Mr. and Mrs.
Peter J. Wood * •

David and Kim Woolf

Caroline Wyspianski *

Ms. Sheara Young *

Anonymous (6)

Corporate Partners

\$1,000,000 and Above

PECO

Holman Enterprises

Penn's Way

PwC

\$500,000 - \$999,999

Deloitte LLP

Morgan, Lewis & Bockius
LLP

UGI Corporation/AmeriGas

UPS Chesapeake District

\$250,000 - \$499,999

AMETEK, Inc.

Bank of America

City of Philadelphia

Comcast NBCUniversal

County of Montgomery

Duane Morris LLP

Enterprise Holdings

EY

The Glenmede Trust
Company, NA

JP Morgan Chase & Co

Kimberly-Clark Corporation

PNC

TD Bank

Van Ameringen Foundation

Wegmans Food
Markets, Inc.

\$100,000-\$249,999

Air Products

Aqua America, Inc.

Arkema Inc.

County of Chester

Federal Reserve Bank
of Philadelphia

Henkels & McCoy, Inc.

Illinois Tool Works

Janssen Pharmaceutical
Companies of Johnson
& Johnson

Lincoln Financial Group

Lockheed Martin

M & T Bank

Nationwide Funds Group

Pennsylvania Lumbermens
Mutual Insurance Company

SEPTA

Siemer Institute

Spencer Spirit Holdings, Inc.

United Way of Pennsylvania

Wells Fargo Company

\$50,000-\$99,999

Archer

Ballard Spahr LLP

Brown Brothers
Harriman & Co.

Canada Life Reinsurance

Cencora

Costco Wholesale

Dechert

Dow

Eli Lilly & Company

Hibu

L-3 Communications

Marshall, Dennehey, Warner,
Coleman & Goggin, LLP

Philadelphia Gas Works

PPL Corporation

Raymond James
and Associates

Spring Point Partners LLC

The Board of Pensions of
the Presbyterian Church

The Vanguard Group
Foundation

Tierney

Trinseo LLC

United Way of Greater
Philadelphia and
Southern New Jersey

WSFS Bank

\$25,000-\$49,999

American Water Works
Company, Inc.

Aon Affinity

Bimbo Bakeries USA

Binswanger

Blank Rome LLP

Braskem America

Buchanan Ingersoll
& Rooney PC

Chemours

Children's Crisis
Treatment Center

CIGNA

Citizens Bank

Conner Strong & Buckelew

Cozen O'Connor

Diamond Credit Union

Drexel University

FedEx

Gannett Fleming, Inc.

GEICO

Global Indemnity Group

Independence Blue Cross

Johnson & Johnson
Companies

Justi Group, Inc.

Klehr Harrison Harvey
Branzburg LLP

MAFCO Worldwide
Corporation

Main Line Health

Menasha Packaging
Company

Penn Mutual Life
Insurance Company

Philadelphia Gear

SAP Americas

Target

Triumph Group, Inc.

Truist Bank

U.S. Bank

Univest Bank

\$10,000 - \$24,999

Alloy

Armstrong Teasdale

Atlantic County
Utilities Authority

Baker Tilly US, LLP

BNY Mellon

Capaldi Reynolds
& Pelosi, PA

City National Bank

Cobham

Congreso de Latinos
Unidos, Inc.

Corning Pharmaceutical
Glass

CSAA Insurance Group

Dakota

DuPont

ECBM

Erie Insurance Group

Evonik Oil Additives
USA, Inc.

Faegre Drinker Biddle
& Reath, LLP

FM Global

Fox Rothschild LLP

FS Investments

Hartford Steam
Boiler Inspection &
Insurance Company

Hersha Hospitality
Management

KPMG LLP

Livent USA Corp

Lumbermens
Merchandising Corporation

Macquarie Group
Foundation

McKinsey & Company

Paccar Financial
Corporation

Parkway Corporation

Pfizer

PJM Interconnection

Ricoh Americas Corporation

Schnader Harrison Segal
& Lewis, LLP

Simkiss & Block

Stradley, Ronon, Stevens
& Young, LLP

T.J. Maxx

Temple Health

Temple University

The Chamber of Commerce
for Greater Philadelphia

The Hartford

Tompkins Community Bank

UnitedHealth Group AARP
Insurance Solutions

Verizon Communications
Inc.



For a complete list of
generous supporters,
including Leadership
Circle members, please
visit [unitedforimpact.org/
oursupporters](https://unitedforimpact.org/oursupporters).

**United Way of Greater Philadelphia
and Southern New Jersey**
1800 JFK Blvd, Suite 1200
Philadelphia, PA 19103

Nonprofit
Organization
US Postage
Paid
Permit No. 712
Philadelphia, PA

Thank you for standing #PhillySJUnited.
Together, we can end poverty and expand
opportunity for all people and families
throughout the Greater Philadelphia region.



unitedforimpact.org

[@phillysjunited](https://twitter.com/phillysjunited) [f](#) [t](#) [in](#) [@](#)